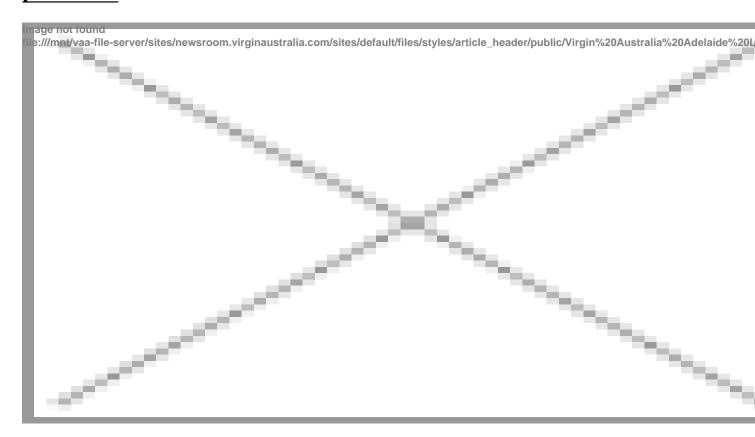
$\underline{\text{Home}}$  > Virgin Australia launches new hotel and car rental platform

1 September 2022 | Velocity Frequent Flyer [1]

# Virgin Australia launches new hotel and car rental platform [2]



- Virgin Australia has relaunched hotel and car rental deals directly from its websites in a new partnership with Rocket Travel, a world leader in online travel, owned by the same holding company as Booking.com and Agoda.
- The partnership will offer Virgin Australia customers and Velocity Frequent Flyer members hundreds of thousands of hotel and car rental offers across the globe, including more ways to redeem, with more products than ever before.
- Velocity Frequent Flyer drops launch offer, providing members bonus Points for eligible hotel and car rental bookings\*.

Virgin Australia Group has partnered with Rocket Travel, owned by the same holding company as Booking.com and Agoda, to launch a new booking platform that offers customers over 400,000 hotel room deals across the globe and an extensive range of car rental options that can be booked directly on the airline's websites.

The partnership marks the first time Virgin Australia has offered hotel and car rental options through the one partner since the airline was relaunched less than two years ago, providing more value, more seamless travel options, and even more ways Velocity members can earn and redeem Points, with Points earn and Points + pay now available at the checkout.

**Virgin Australia Group Chief Commercial Officer, Dave Emerson** said the airline was providing hundreds of thousands of great value travel options for customers through a new simple booking process provided by Rocket Travel.

"Virgin Australia is committed to always providing the best value and experience to our customers at every step of the travel journey and the relaunch of a hotels and car rental deals platform is a great example of that," said Mr Emerson.

"We know how popular Booking.com and Agoda are to the Australian market, and our customers now have direct access to hundreds of thousands of hotel rooms, car rental options and exclusive deals across the globe through the Rocket Travel platform, which can be accessed directly from the Virgin Australia and Velocity Frequent Flyer websites and apps.

"We are also providing even more travel options for our more than 10.8 million Velocity Frequent Flyer members who now have more ways to earn and redeem Points which we know is a great benefit to many Australians who are looking for more cost-effective ways to travel amid rising inflation.

"Our partnership with Rocket Travel provides a competitive proposition for Australian travellers and heralds another significant customer improvement as we continue on our very bright future," he said.

Virgin Australia customers and Velocity Frequent Flyer members simply need to select the Hotels and Car Hire tab on the airline's respective websites and apps to make a booking on the Rocket Travel platform.

## Launch offer

To celebrate the launch, Velocity Frequent Flyer members who make an eligible hotel booking by 13 September 2022 will earn triple Points, the equivalent of 9 Points per \$1 Spent.\* Members will also earn 1,000 bonus Points on eligible car rental bookings made by 30 September 2022^. Both offers are valid for travel until 28 February 2023. Terms and conditions apply.

For more information, visit virginaustralia.com [3] or velocityfrequentflyer.com [4].

# MORE INFORMATION

# Velocity Frequent Flyer earn and redemption information:

Hotel bookings: Velocity members will earn 3 Points per \$1 spent on hotel rooms and car rental hire.

Car rental bookings: Velocity members can earn between 2 and 4 Points per \$1 spent on eligible car rental bookings. Tiered Velocity members (Beyond, Platinum, Gold and Silver members) can earn up to 6 Points per \$1 spent on eligible car rental bookings.

Bookings using Velocity Points (redemptions) are available from as a low as 2,000 Points + pay.

#### **Hotel benefits**

- Free cancellation options on eligible hotels
- Prepaid rates
- Book now, pay later available for eligible booking
- Pay on arrival rates for eligible bookings

## Car rental benefits

Book Australia and New Zealand car rentals with Europear, Hertz, Thrifty, Dollar and Ace

- Rates are Pre Paid
- Free cancellation up to 48-hours prior to pick up on eligible car rentals

## ABOUT ROCKET TRAVEL

Rocket Travel, part of Booking Holdings (NASDAQ: BKNG), partners with global brands to bring their customers rewarding and engaging travel experiences. Rocket Travel's co-branded solutions bring together unique technology, distinctive customer service, and proprietary access to global accommodation, flight, rental car, and activities supply. Rocket's solutions focus on maximizing rewards, delivering value, and building customer loyalty for partners' brands. Learn more at rockettravelinc.com [5].

## TERMS AND CONDITIONS

Triple Points on Hotels

During the promotional period of 12:01AM AEST on 26 August 2022 to 11:59PM AEST on 13 September 2022 (Offer Period), Velocity members will earn triple Velocity Points on Eligible hotels when they make their bookings with Rocket Travel www.virginaustralia.com.au/en/hotels [6].

An Eligible hotel booking is one that is made during the Offer Period via Rocket Travel, is for an accommodation booking, is for travel between 30 August 2022 and 28 February 2023 and where Velocity Points are not used as a form of payment or part payment. Cancelled reservations will not be eligible to earn Points.

Velocity membership and Points earn are subject to the Velocity membership <u>Terms and Conditions</u> [7]?as amended from time to time. See https://www.virginaustralia.com/au/hotels [8] for full terms.

1,000 Bonus Point Campaign Terms and Conditions

To be eligible for 1,000 bonus Velocity Points, you must book with Rocket Travel via the dedicated Virgin Australia site for Car Hire (https://www.virginaustralia.com/au/car-hire/ [9])

To be eligible for this promotion, you will have to adhere to the following conditions:

- Upon payment, login to your Velocity account or add your Velocity account number to your reservation.
- Validity: Valid for bookings made from 12:01AM AEST on 11 August to 11:59PM AEST on 30 September 2022 and travel between 11 August 2022 and 28 February 2023.
- Complete your travel.

The promotional offer is applicable to Australia and New Zealand Car Rentals booked with Rocket Travel. The promotional offer above cannot be combined and cannot be applied to existing bookings. Redemption bookings where Velocity Points are used as a form of payment or part payment are not eligible for this promotion.

The name on the car rental booking must match the name listed in the nominated Velocity membership account. If you have been issued and subsequently used a Hotel Travel voucher, you will not be eligible to earn the 1,000 bonus Points. Velocity Points that cannot be posted due to incorrect or incomplete information may become ineligible after 12 months.

Velocity membership and Points earn are subject to the Velocity membership Terms and Conditions as amended from time to time. See <a href="https://www.virginaustralia.com/au/car-hire">https://www.virginaustralia.com/au/car-hire</a> [10] for full terms.

Tweet [11]

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